



CATALOGUE **2023**



# ORAIN CATALOGUE

Orain is **revolutionising the micro-payment sector** in face-to-face environments by offering **360° intelligent solutions** to ensure that business does not lose value in small transactions.

Our goal is to create and provide innovative, optimised, sustainable and secure tools adapted to a wide variety of environments, enabling the digitisation of payments, better point-of-service management and a unique user experience.



Orain was founded in 2016 and is present in different markets in **Europe, Latin America and the Middle East**



We serve more than **1,000 customers** with thousands of points of sale



We generate **more than 20 million transactions annually**, making payments of millions of euros



The **recurrence** rate of our users **is more than 40%** on most days of the month



orain



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# INTRODUCTION

## Giving value to your points of sale



Status:  
available



Stock: 90%



Users: 32



Refunds: automatic



Messages:  
automatic



Campaigns: :

Would you like to enjoy coffee from  
this machine at home?  
Contact us!



Smart promotions:  
30% discount from 15h to 17h

Results::

€ +22 users

€ +26% billing

€ +47% transactions

# ORAIN 360° SOLUTION

## ● Digitise your business in the **easiest way** without initial investment



All-in-one solution: Point of Sale + Management System + Payment platform



Flat rate



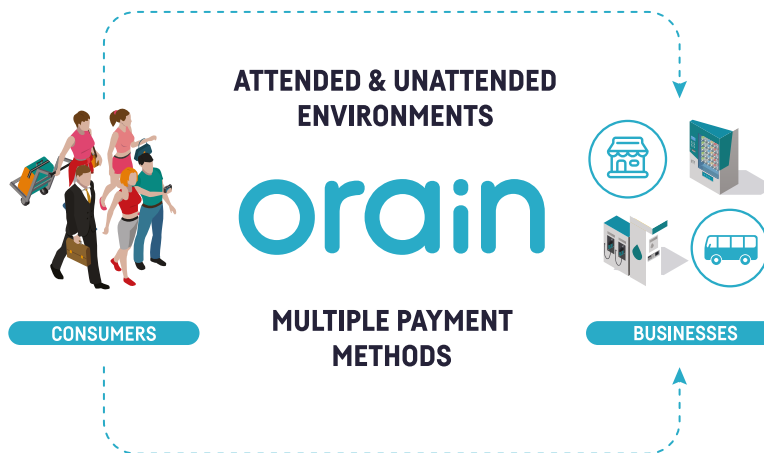
No transaction fees



No integration and negotiation costs with banks

# ORAIN ECOSYSTEM

Enables the **digitisation of micropayments** by combining the **Point of Sale and the Payment Platform**, providing a 360° service to both consumers and businesses



Facilitates users to pay through **multiple channels and payment methods**

Solves payment needs and **provides a management platform**

## Main advantages for users:



Omnichannel solution



Digital wallet and direct payment



Promotions and discounts



Alternative payment methods



Automatic incident resolution

## Services for businesses:



Business analysis



Consumption reporting



Digital payment methods



Customisable POS



# ORAIN ECOSYSTEM



## Points of Sale

- **POS** to make payments with all existing payment systems
- **Payment terminal** with the Orain App
- **Orain IoT Meter** to monitor consumption automatically

## Orain App

- **Corporate App** includes self-managed services with tracking of business metrics and incidents
- **Pre-paid wallet** and additional payment systems
- **Marketing tool:** customer loyalty



## Orain Dashboard

- **Data module** for business management
- **Support module** for incident resolution
- **Payment module** to transfer money to the customer's bank account
- **Marketing module** for customer loyalty and new customer acquisition

## USE CASES

- Orain offers the perfect payment solution for any offline situation



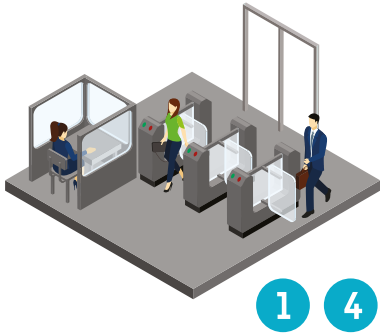
## OFFICES, FACTORIES AND GYMS

**Use:** integration of all points of sale, access to facilities and consumption monitoring

**Objectives:** A single payment management system integrated with other environment needs

**Result:** With the Orain system, you can facilitate employee access to the office and manage all machines from a single dashboard





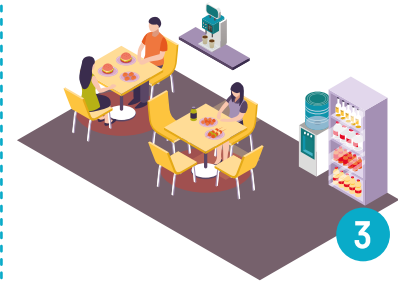
### Access

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i



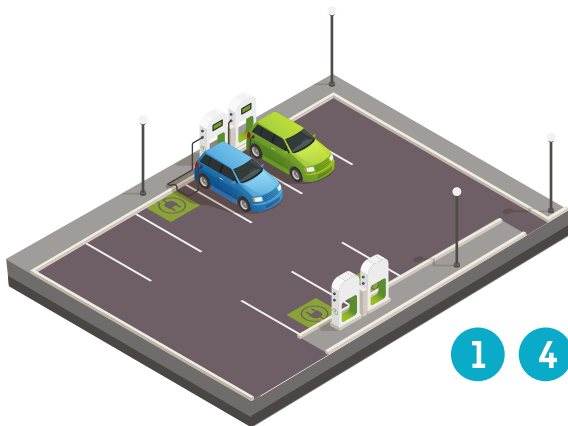
### Vending machine

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i
- Orain IoT Payments Lite
- Orain IoT Payments Pro



### Water fountains and coffee machines

- Orain IoT Meter Pro
- Orain IoT Meter Lite



### Charging points

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i



### Kiosk NFC tags

- Orain IoT Payments Pro
- PoS 5 with Tags

## USE CASES



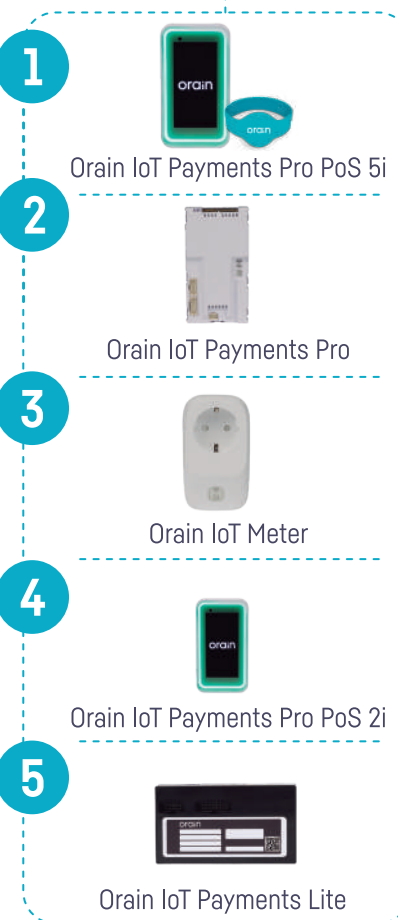
## HOTELS

**Use:** Access to hotel services and payments from a single point

**Objectives:**

- Improved customer service
- Increase efficiency
- Simplify business management

**Result:** Improved customer experience during their stay and the possibility to offer a broader range of products and services





### Access

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i



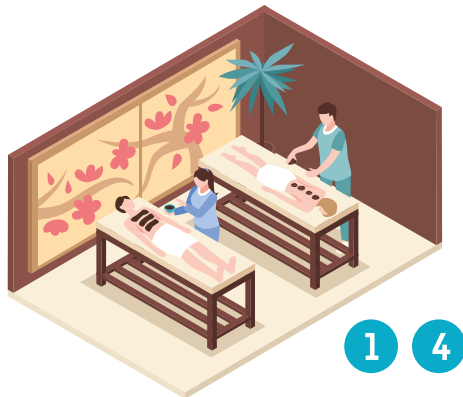
### Vending machine

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i
- Orain IoT Payments Lite
- Orain IoT Payments Pro



### Coffee and juice machines

- Orain IoT Meter Pro
- Orain IoT Meter Lite



### Facilities access

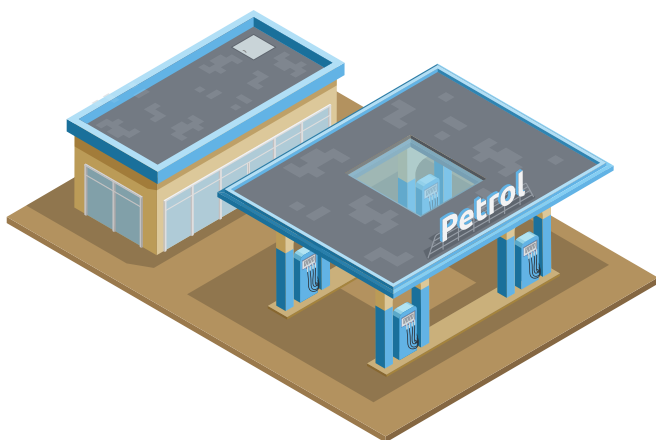
- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i



### Charging points

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i

## USE CASES



## SERVICE &amp; GAS STATIONS

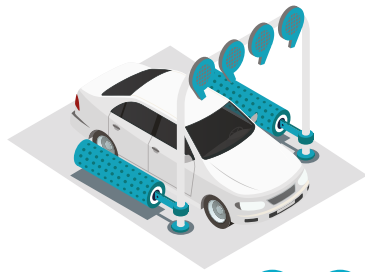
**Use:** Same payment ecosystem for the entire service area

**Objectives:**

- Facilitate the digitisation of payments at traditional points of sale
- Increase business sales
- Unify the payment experience

**Result:** digitisation of sales in traditional machines, enabling a unified payment experience with the possibility of integration of corporate Apps





1 4

### Car-washes

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i



3

### Vacuum cleaners

- Orain IoT Meter Pro
- Orain IoT Meter Lite



1 2  
4 5

### Vending machine

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i
- Orain IoT Payments Lite
- Orain IoT Payments Pro

### Self-service coffee machines

1 2  
4 5

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i
- Orain IoT Payments Lite
- Orain IoT Payments Pro



1 4



### Air compressors for tires

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i

### Charging points

1 4

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i



### Tobacco machines

- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i
- Orain IoT Payments Lite
- Orain IoT Payments Pro



1 2  
4 5

## USE CASES



## HORECA

**Use:** consumption monitoring and automated billing

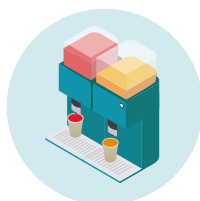
**Objectives:**

- Consumption monitoring
- Digitisation of payments at traditional points of sale

**Result:** process optimisation, automated invoicing and greater visibility of consumption per point of sale in the business

**Tobacco machines**

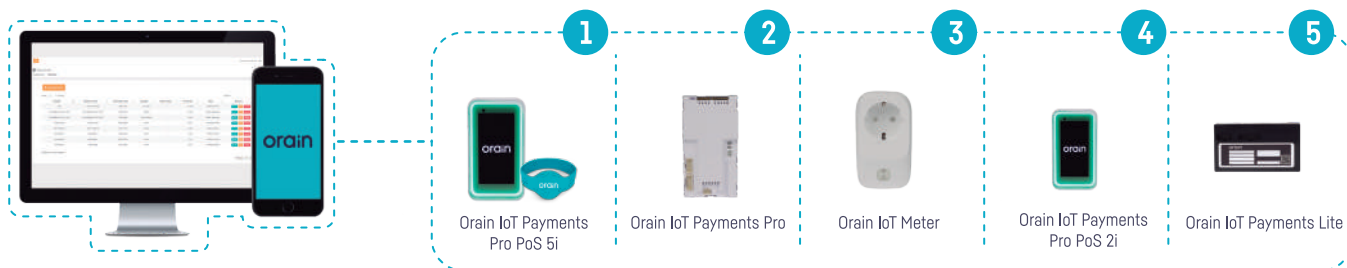
- Orain IoT Payments Pro PoS 2i
- Orain IoT Payments Pro PoS 5i
- Orain IoT Payments Lite
- Orain IoT Payments Pro

**Beverage dispenser**

- Orain IoT Meter Lite
- Orain IoT Meter Pro

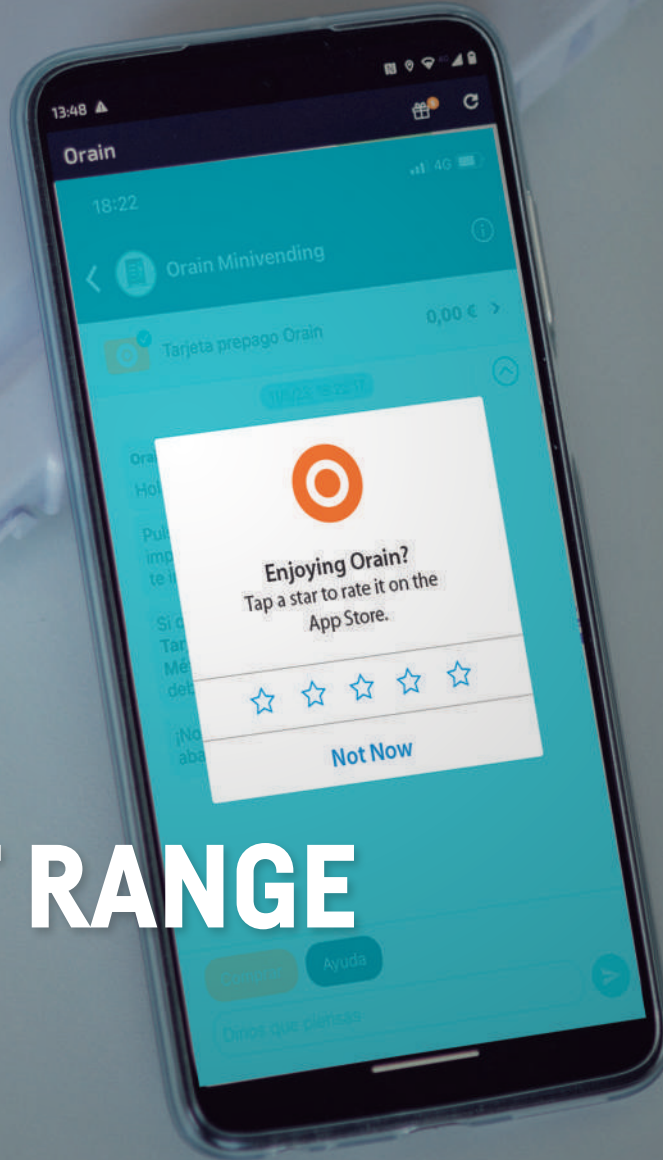
**Coffee machine**

- Orain IoT Meter Lite
- Orain IoT Meter Pro





# ORAIN PRODUCT RANGE





# ORAIN IoT PAYMENTS LITE

## ORAIN IoT PAYMENTS LITE

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### ● Payment terminals **with the Orain app**

For environments where you want to offer a quick and easy solution, providing maximum user experience and customer service



#### **Universal format and Plug & Play installation system**

Orain IoT Payments Lite devices can be used in EXE, MDB and validator protocols. In addition, they have a quick and easy installation system, with no need to drill holes or modify the points of sale

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#### **Mobile payment with Orain App**

Allow your customers to pay from their smartphones, recharging with cash or card through the Orain App

---



#### **Telemetry with the possibility of integration with external platforms**

Know the status of the points of sale, and analyse consumption by product and location. Orain offers the possibility of integration with external platforms

---



#### **Maximises the user experience**

Guarantees a unique shopping experience thanks to the support and marketing modules

## ORAIN IoT PAYMENTS LITE

### Orain App & Dashboard integration

You can automate refunds, incident resolution, campaigns, and scheduled promotions



### Choose your monthly fee

We offer different rates adapted to your needs:

#### MONTHLY FEE:

- Mobile payment system
- Basic alarms
- Basic dashboard
- Promotions, campaigns and customer service modules
- Technical support and maintenance\*



#### ADDITIONAL SERVICES

End customer dashboard

Advanced data & promotion analysis

Advanced technical support service

API with limited or unlimited requirements

Product customisation

App customisation

Advanced alarms

Other additional services include

\*The price includes an installation devices training, as well as access to all updates and upgrades of the platform.

## ORAIN IoT PAYMENTS LITE

### ADD-ONS

Add extra functionalities to your devices:



#### Orain App customisation

Customisation of the graphic elements of the machine in the software:

- Corporate colours customisation
- Company logo



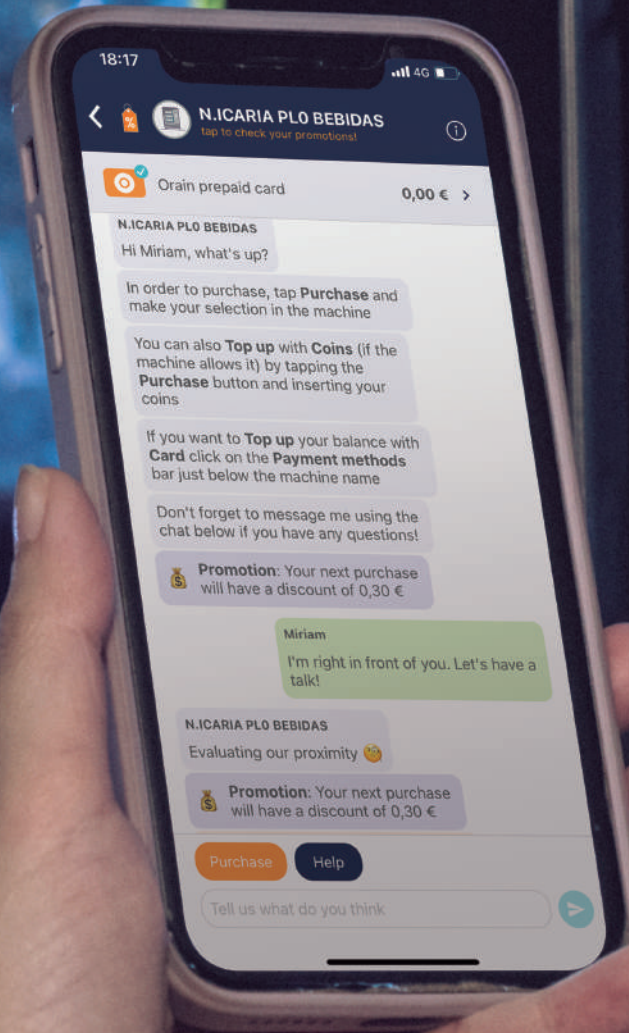
#### Advanced technical support

- Priority attention
- Communication through Orain's ticketing system, e-mail or **telephone**

### ACCESSORIES

Complements for your devices:

- Cable Master EXE + MDB Orain IoT Payments Lite
- Cable Peripheral EXE + MDB Orain IoT Payments Lite
- Cable Parallel Orain IoT Payments Lite
- Marketing Pack



18:17

4G

**N.ICARIA PLO BEBIDAS**  
tap to check your promotional

**Orain prepaid card** 0,00 € >

**N.ICARIA PLO BEBIDAS**

Hi Miriam, what's up?

In order to purchase, tap **Purchase** and make your selection in the machine

You can also **Top up** with **Coins** (if the machine allows it) by tapping the **Purchase** button and inserting your coins

If you want to **Top up** your balance with **Card** click on the **Payment methods** bar just below the machine name

Don't forget to message me using the chat below if you have any questions!

**Promotion:** Your next purchase will have a discount of 0,30 €

Miriam  
I'm right in front of you. Let's have a talk!

**N.ICARIA PLO BEBIDAS**  
Evaluating our proximity 🤖

**Promotion:** Your next purchase will have a discount of 0,30 €

**Purchase** **Help**

Tell us what do you think



# ORAIN IoT PAYMENTS PRO

## ORAIN IoT PAYMENTS PRO

### ● Payment terminals with real-time telemetry

The most advanced, complete and flexible payment solution on the market



#### Real-time telemetry with the possibility of integration with external platforms

Access the most relevant data from the dashboard to analyse the performance of each point of sale and learn about consumer buying preferences and habits



#### NFC payments possible

Payment with credit and/or debit cards, mobile payment with Google Pay and Apple Pay



#### Universal format and Plug & Play installation system

Orain IoT Payments Pro devices can be used in EXE, MDB and validator protocols. In addition, they have a quick and easy installation system, with no need to drill holes or modify the points of sale



#### Mobile payment with Orain App

Allow your customers to pay from their smartphones, recharging with cash or card through the Orain App



#### Maximises the user experience

Guarantees a unique shopping experience thanks to the support and marketing modules



## ORAIN IoT PAYMENTS PRO

### Orain App & Dashboard integration

Create a self-managed environment, automating refunds, incident resolution, campaigns, and promotions



### Choose your monthly fee

We offer different rates adapted to your needs:

#### MONTHLY FEE:

- Device and SIM card
- Event detection
- Device connection status
- Basic alarms
- Basic dashboard
- Technical support and maintenance\*



#### ADDITIONAL SERVICES

End customer dashboard

Advanced data & promotion analysis

Real time connection status

API with limited or unlimited requirements

Alternative payment methods

App customisation

Advanced technical support service

Advanced alarms

International cards

Product customisation

Other additional services include

\*The price includes an installation devices training, as well as access to all updates and upgrades of the platform.

# ORAIN IoT PAYMENTS PRO

## ADD-ONS

Add extra functionalities to your devices:

### PAYMENTS TERMINAL

The best solution for automatic restoration and unattended environments

PoS 5i

PoS 2i

Multiple payment methods:

- Credit card payment
- Payments with NFC Tags: recharged by credit card
- Payments with external Apps via QR or other payment systems



Buy your customised NFC tags\*



**Endurance: New outdoor display** More resistant and moisture-proof

Touch screen and LED light, facilitating interaction and electronic payment, guiding the customer through the entire purchase process



**Orain IoT Payments Pro customisation:**

- Company's corporate colours
- Company logo
- Device exterior LED colour customisation

## ORAIN IoT PAYMENTS PRO



### Advanced technical support

- Priority attention
- Communication through Orain's ticketing system, e-mail or **telephone**



### Fully comprehensive warranty

Covers replacement or reimbursement of devices for external damage, theft, breakdown and vandalism.



### Orain App customisation

Customisation of the graphic elements of the machine in the software:

- Corporate colours customisation
- Company logo



### Advanced Dashboard

- Configuration of advanced alarms or alerts and maintenance alarms
- Dashboard multi-users with different roles
- Detailed reports with sales evolution and graphs

## ACCESSORIES

### Complements for your devices:

- Cable Master EXE + MDB
- Cable Peripheral EXE + MDB
- Cable Parallel Orain
- NFC tags
- LTE antenna
- Wi-Fi antenna
- Validator interface
- Customised cover
- Marketing Pack





# ORAIN IoT METER

## ORAIN IoT METER

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### ● Monitoring systems

The new telemetry, consumptions control and automated billing solution



**Controls the status and consumption** of each point of sale in real time

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Improves quality and **optimises daily operations**, planning maintenance according to the sales cycle of the points of sale. Automation of orders, invoicing, consumption collection and direct debit payments

---



**Geolocation and real-time reports**

With the Orain IoT Meter device, you can always know the location of the machines and analyse the performance of each one

---



**Create and manage alerts** with minimum stocks, invoicing or maintenance of points of sale

# ORAIN IoT METER

## ● Orain App & Dashboard integration

Access data from your machines and customise the dashboard

Ideal for recurring consumption environments where coffee, water or other beverages are paid for by the company, and you want to forget about purchasing management by automating orders



## ● Choose your monthly fee

We offer different rates adapted to your needs:

### MONTHLY FEE:

- Limited data communication
- Basic dashboard
- Event detection
- Basic alarms
- Device connection status



### ADDITIONAL SERVICES

Advanced technical support service

Geolocation

External platforms integration

Advanced alarms system

Other additional services include

# ORAIN IoT METER

## ADD-ONS

Add extra functionalities to your devices:



### Advanced Dashboard

- Configuration of advanced alarms or alerts and maintenance alarms
- Dashboard multi-users with different roles
- Inventory management and control



### Geolocation

- Real-time device location



### Energy monitoring

- Monitoring of energy consumed per point of sale



### Programmable remote disconnection

- Programmable remote disconnection of your points of sale

## ACCESSORIES

Complements for your devices:

- Anti-lock accessory
- Auto calibration kit







# ORAIN DASHBOARD

# ORAIN DASHBOARD

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Manage your business comfortably, in **real time** and **with detailed information** about your activity



Consult the telemetry of your points of sale in real time, available 24/7

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Increase your recurring revenue by analysing the profitability of your points of sale

---



Use multiple marketing tools to build customer loyalty and attract new customers

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Reduce costs with a unified platform for payments, billing, technical support, promotion and incident management, accounting, and chat with artificial intelligence

# ORAIN DASHBOARD MODULES



## REPORTS AND TELEMETRY

Generate reports of your points of sale by applying filters by location, date, point of sale and users to keep up with the performance of each campaign



## INTEGRATION WITH EXTERNAL PLATFORMS

Orain can be integrated with different external platforms through SQS to send and reconcile relevant data to your company with other ERPs in the sector



## SUPPORT MODULE

The definitive communication channel between users and companies, without intermediaries and in a comfortable and intuitive way



## PROMOTIONS MANAGER

It allows you to create promotions in an easy and effective way, boosting your customers' purchases with discounts on products and consumptions



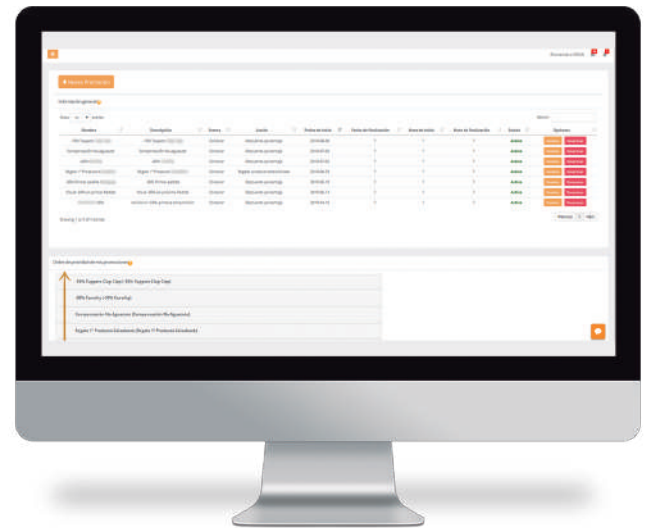
## CAMPAIGN MANAGER

Announce new products launch and news about your company. Your customers will receive a push notification on their smartphone with your message



## REFUNDS

Automatic and immediate management of refunds in case of incidents in a purchase, increasing customer satisfaction



# ORAIN DASHBOARD – FUNCTIONALITIES



## DATA MANAGEMENT

- Remote devices control
- Devices, users and products telemetry
- Product management tools
- Reporting and BI
- Accounting module
- Bank reconciliation
- Point-of-sale performance analysis module
- Campaign and promotion performance analysis



## SUPPORT

- Customer support chat
- Chatbot for incident resolution
- Intelligent refund manager
- VoIP remote support



## MARKETING & CUSTOMER LOYALTY

- Promotions manager
- Coupon Acceptance
- Loyalty programs
- Campaign scheduling
- Inclusion of links in messages
- Sending direct messages



## MORE

- End customer dashboard
- Integration with external platforms
- Permission system per user
- Configurable alerts module
- Ticket and invoice generation
- Remote update system
- App for the installer technician



# ADVANCED TECHNICAL SUPPORT

**Orain**

Priority attention

Technical support via e-mail, chat and telephone

# ORAIN APP

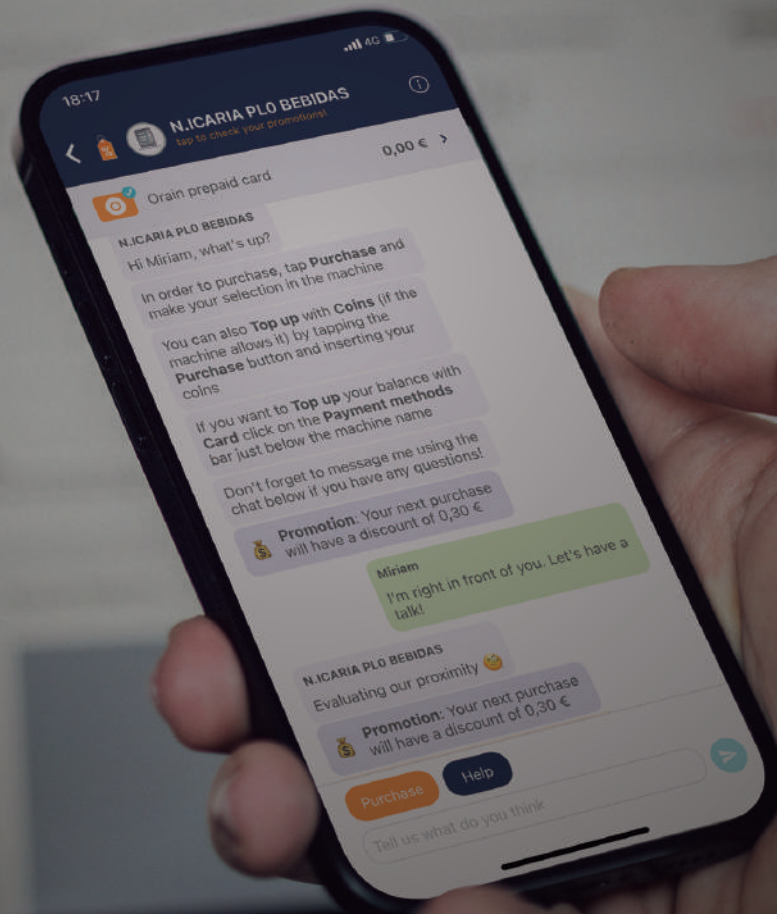
Download the Orain App in your Marketplace:




Download on the  
App Store




GET IT ON  
Google Play




## ● The only App compatible with all types of points of sales

- 
**Multiple payment systems** and the possibility of applying subsidised, promoted or free consumption


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- 
**Direct communication channel**  
 Dynamic interaction between users and points of sale, offering a unique, fast and personalised shopping experience


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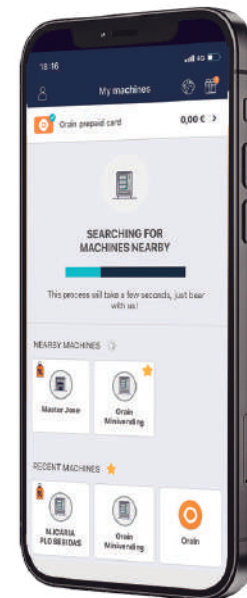
- 
**Improve the shopping experience** by automating and resolving incidents and refunds through chat support with direct communication between users and companies

---

- 
**Increase point-of-sale consumption** with personalised promotions or discounts for groups of users

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- 
**Personalisation as a corporate tool** to offer social benefits to employees









## Orain IoT Payments Lite

Type of solution	Payment terminal
Connectivity	Bluetooth
Payment methods	Mobile payment with the Orain App
Integration with the Orain dashboard	Yes
Integration with the Orain App	Yes
Environments	Private or semi-public environments with recurring customers
<b>Price:</b>	<b>€7.00/month*</b>

### ADD-ONS

- Orain App customisation
- Advanced technical support

### ACCESSORIES

- Cable Master EXE + MDB
- Cable Peripheral EXE + MDB
- Cable Parallel
- Marketing Pack

\* Volume discount

# PRODUCT OVERVIEW



**Orain IoT Payments Pro**



**Orain IoT Payments Pro + PoS 2i**



**Orain IoT Payments Pro + PoS 5i**

<b>Type of solution</b>	Payment terminal	Payment terminal	Payment terminal
<b>Connectivity</b>	Bluetooth, Wi-Fi, 4G, 2G and NFC	Bluetooth, Wi-Fi, 4G, 2G and NFC	Bluetooth, Wi-Fi, 4G, 2G and NFC
<b>Payment methods</b>	Payment with the Orain App	Electronic payment and mobile payment with the Orain App	Electronic payment and mobile payment with the Orain App
<b>Integration with the Orain dashboard</b>	Yes	Yes	Yes
<b>Integration with the Orain App</b>	Yes	Yes	Yes
<b>Environments</b>	Private or semi-public environments with recurring customers	Private or semi-public environments	Private or semi-public environments
<b>Price</b>	<b>€9.50/month*</b>	<b>€12.50/month*</b>	<b>€16.50/month*</b>

## ADD-ONS

- Orain App customisation
- Advanced technical support
- Garantía a todo riesgo
- Customisation PoS 5i
- Customisation PoS 2i
- Advanced Dashboard

## ACCESSORIES

- Cable Master EXE + MDB
- Cable Peripheral EXE + MDB
- Cable Parallel
- NFC tags
- LTE antenna
- Wi-Fi antenna
- Validator interface
- Customised cover
- Marketing Pack

\* Volume discount

# PRODUCT OVERVIEW



**Orain IoT Meter Pro**



**Orain IoT Meter Lite**

<b>Type of solution</b>	Monitoring system	Monitoring system
<b>Connectivity</b>	Bluetooth, Wi-Fi, and 4G, 2G	Wi-Fi and Bluetooth
<b>Integration with the Orain dashboard</b>	Yes	Yes
<b>Integration with the Orain App</b>	Yes	Yes
<b>Environments</b>	Recurrent consumption environments	Recurrent consumption environments
<b>Price</b>	<b>€4.50/month*</b>	<b>€2.50/month*</b>

## ADD-ONS

- Advanced Dashboard
- Geolocation
- Monitoring of energy consumed per point of sale
- Programmable remote disconnection

## ACCESSORIES

- Anti-lock accessory
- Auto calibration kit

\* Volume discount







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